

**Huron Pines Golf & Country Club Inc.**  
**Profit & Loss Budget Performance**  
 January 1 through October 28, 2018

	Jan 1 - Oct 28, 18	Budget	Jan 1 - Oct 28, 18	YTD Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4951 · Off Course Revenue	0.00	831.10	0.00	831.10
4020 Memberships	125,675.50	119,711.65	125,675.50	119,711.65
4320 Storage Lockers	1,890.00	2,595.00	1,890.00	2,595.00
4410 Green Fees	201,931.51	193,003.41	201,931.51	193,003.41
4520 Rentals	101,753.22	86,979.33	101,753.22	86,979.33
4600 - Driving Range	4,656.78	3,000.00	4,656.78	3,000.00
4900 Cameco - Lawn Maint.	30,000.00	30,000.00	30,000.00	30,000.00
4925 Food & Beverage	20,800.00	22,000.00	20,800.00	22,000.00
4940 Sponsorships/Advertising	2,191.74	2,849.45	2,191.74	2,849.45
4950 Misc. Revenue	21,478.20	1,480.08	21,478.20	1,480.08
4700 · Golf Shop	68,136.00	63,449.16	68,136.00	63,449.16
4945 · Town Capital Contribution	153,948.00	0.00	153,948.00	0.00
<b>Total Income</b>	<b>732,460.95</b>	<b>525,899.18</b>	<b>732,460.95</b>	<b>525,899.18</b>
<b>Cost of Goods Sold</b>				
Cost of Goods Sold	0.14	0.00	0.14	0.00
4710 · COGS - Huron Pines	49,738.68	49,201.62	49,738.68	49,201.62
<b>Total COGS</b>	<b>49,738.82</b>	<b>49,201.62</b>	<b>49,738.82</b>	<b>49,201.62</b>
<b>Gross Profit</b>	<b>682,722.13</b>	<b>476,697.56</b>	<b>682,722.13</b>	<b>476,697.56</b>
<b>Expense</b>				
7009 · Bank Service Charges	2,667.20	0.00	2,667.20	0.00
5000 Wages	202,155.08	235,549.17	202,155.08	235,549.17
5199 Golf Course	113,417.64	111,535.44	113,417.64	111,535.44
5399 Clubhouse	22,342.32	10,836.36	22,342.32	10,836.36
5500 Association Dues	4,473.67	4,908.75	4,473.67	4,908.75
5600 - Hydro	26,477.52	30,233.56	26,477.52	30,233.56
5610 Office Supplies	7,410.16	7,584.76	7,410.16	7,584.76
5620 - Insurance	0.00	5,000.00	0.00	5,000.00
5660 - Telephone	6,150.24	5,403.43	6,150.24	5,403.43
5700 - Bank Charges	2,274.52	11,014.89	2,274.52	11,014.89
5730 Advertising	3,737.46	3,807.36	3,737.46	3,807.36
5750 - Professional Fees	1,192.00	0.00	1,192.00	0.00
5800-Freight	58.19	0.00	58.19	0.00
6995 - Cash Short/Over	0.00	-1,242.76	0.00	-1,242.76
<b>Total Expense</b>	<b>392,356.00</b>	<b>424,630.96</b>	<b>392,356.00</b>	<b>424,630.96</b>
<b>Net Ordinary Income</b>	<b>290,366.13</b>	<b>52,066.60</b>	<b>290,366.13</b>	<b>52,066.60</b>
<b>Net Income</b>	<b>290,366.13</b>	<b>52,066.60</b>	<b>290,366.13</b>	<b>52,066.60</b>

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	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
4951 · Off Course Revenue	1,500.00
4020 Memberships	119,818.00
4320 Storage Lockers	2,595.00
4410 Green Fees	193,382.58
4520 Rentals	87,117.77
4600 - Driving Range	3,000.00
4900 Cameco - Lawn Maint.	30,000.00
4925 Food & Beverage	22,000.00
4940 Sponsorships/Advertising	2,849.45
4950 Misc. Revenue	1,500.00
4700 · Golf Shop	63,602.17
4945 · Town Capital Contribution	0.00
<b>Total Income</b>	<u>527,364.97</u>
<b>Cost of Goods Sold</b>	
Cost of Goods Sold	0.00
4710 · COGS - Huron Pines	49,359.64
<b>Total COGS</b>	<u>49,359.64</u>
<b>Gross Profit</b>	478,005.33
<b>Expense</b>	
7009 · Bank Service Charges	
5000 Wages	254,402.20
5199 Golf Course	113,594.55
5399 Clubhouse	10,972.50
5500 Association Dues	4,927.42
5600 - Hydro	35,000.00
5610 Office Supplies	9,200.01
5620 - Insurance	5,000.00
5660 - Telephone	6,400.00
5700 - Bank Charges	12,440.82
5730 Advertising	3,842.80
5750 - Professional Fees	
5800-Freight	
6995 - Cash Short/Over	-1,200.00
<b>Total Expense</b>	<u>454,580.30</u>
<b>Net Ordinary Income</b>	<u>23,425.03</u>
<b>Net Income</b>	<u><u>23,425.03</u></u>